FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2018
AND

INDEPENDENT AUDITOR'S REPORT

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### INDEPENDENT AUDITOR'S REPORT

To the Members of Boys & Girls Clubs Big Brothers Big Sisters of Edmonton & Area Society:

We have audited the accompanying financial statements of Boys & Girls Clubs Big Brothers Big Sisters of Edmonton & Area Society which consist of the statement of financial position at March 31, 2018, the statements of changes in net assets, operations and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many charitable organizations, the Society derives revenue from donations and fundraising events, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded in the records of the Society and we were not able to determine whether any adjustment might be necessary to revenue, excess of revenue, assets and net assets.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Boys & Girls Clubs Big Brothers Big Sisters of Edmonton & Area Society as at March 31, 2018, and results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Edmonton, Alberta June 25, 2018

Memchuk & Annicchianico LLP
Chartered Professional Accountants

STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2018

### **ASSETS**

	Operating and Sustainability <u>Fund</u>	Program Development <u>Fund</u>	Endowment Fund	Award and Scholarship <u>Fund</u>		<u>2018</u>	<u>2017</u>
CURRENT ASSETS: Cash (Note 3) Short-term investments	\$7,166,847	\$ -	\$32,324	\$ -	\$ 1,231	\$7,200,402	\$6,136,416
(Note 3)Accounts receivable	134,083	92,220 - -	- - -	18,603 - -	469,723 - -	1,198,035 134,083 <u>57,803</u>	1,188,996 187,899 <u>59,269</u>
Total current assets		92,220	32,324	18,603	470,954	8,590,323	7,572,580
PROPERTY AND EQUIPMENT (Note 4)			<u></u> .		<u>1,345,122</u>	<u>1,345,122</u>	<u>1,527,016</u>
TOTAL	\$ <u>7.976.222</u>	\$ <u>92,220</u>	\$ <u>32,324</u>	\$ <u>18,603</u>	\$ <u>1,816,076</u>	\$ <u>9,935,445</u>	\$ <u>9,099,596</u>
		L1A	ABILITIES AN	D NET ASSE	ETS		
CURRENT LIABILITIES:					<del></del>		
Accounts payable and accrued liabilities	\$ 614,544	\$ -	\$ -	\$ -	\$ -	\$ 614,544	\$ 544,700
Deferred revenue (Note 7)	<u>6,970,501</u>				. <u> </u>	<u>6,970,501</u>	6,100,784
Total current liabilities	7,585,045	<del></del>			<del>-</del>	<u>7,585,045</u>	6,645,484
ASSET RETIREMENT OBLIGATION (Note 8)					138,000	138,000	138,000
DEFERRED CAPITAL CONTRIBUTIONS (Note 9)	_	-	<u>-</u>	_	398,986	398,986	503,629
COMMITMENT (Note 13)							
NET ASSETS:							
Invested in property and equipment		-	-	-	808,136	808,136	885,387
Endowment fund (Note 10). Externally restricted	-	-	32,324	-	٠	32,324	32,324
(Note 11)Internally restricted	-	-	-	18,603	-	18,603	18,334
(Note 11) Unrestricted (Note 11)	- 391,177	92,220 	<u>-</u>		470,954 	563,174 391,177	646,499 _229,939
Total net assets	391,177	92,220	<u>32,324</u>	<u>18,603</u>	1,279,090	<u>1,813,414</u>	<u>1,812,483</u>
TOTAL	\$ <u>7,976.222</u>	\$ <u>92,220</u>	\$ <u>32,324</u>	\$ <u>18.603</u>	\$ <u>1,816,076</u>	\$ <u>9,935,445</u>	\$ <u>9,099,596</u>

Approved by the Board:

Director

Director

STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED MARCH 31, 2018

	Operating and Sustainability <u>Fund</u>	Program Development <u>Fund</u>	Endowment <u>Fund</u>	Award and Scholarship <u>Fund</u>	Capital Asset <u>Fund</u>	To:	tal
Fund balance at beginning of the year	\$ 229,939	\$112,250	\$32,324	\$18,334	\$1,419,636	\$1,812,483	\$1,812,004
Excess of revenue (expenses) for the year	164,353	(20,030)	-	269	(143,661)	931	479
Deferred capital contributions	141,397	-	-	-	(141,397)	-	-
Contribution to reserve	(38,800)	-	-	. <b>-</b>	38,800	-	-
Transfer from reserve	68,375	-	-	-	(68,375)	-	-
Purchase of property and equipment	<u>(174,087</u> )			<del></del>	<u> 174,087</u>		
Fund balance at end of the year	\$ <u>391,177</u>	\$ <u>92,220</u>	\$ <u>32,324</u>	\$ <u>18,603</u>	\$ <u>1,279,090</u>	\$ <u>1,813,414</u>	\$ <u>1.812.483</u>

### STATEMENT OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2018

	Operating and Sustainability <u>Fund</u>	Program Development <u>Fund</u>	Endowment <u>Fund</u>	Award and Scholarship <u>Fund</u>	Capital Asset <u>Fund</u>	T 2018	otal 2017
REVENUE: Operating revenue (Schedule 1)	\$6,439,447	\$ -	\$ -	\$ -	# 246 040	ФС CDE 407	\$0,000,770
Fundraising - net (Note 12)	633,035	φ <b>-</b> -	Ψ -	φ -	\$ 246,040 -	\$6,685,487 633,03 <b>5</b>	\$6,292,778 647,221
Interest	<u>66,803</u>	<u>1,746</u>		<u>269</u>	3,280	72,098	49,180
Total revenue	<u>7,139,285</u>	<u>1,746</u>		269	249,320	7,390,620	<u>6,989,179</u>
EXPENSES: Edmonton and Area							
(Schedule 2) Town of Lac La Biche	6,792,689	21,776	-	-	37,000	6,851,465	6,438,929
(Schedule 3) Town of Morinville	67,619	-	-	-	-	67,619	66,420
(Schedule 4) Town of Vegreville and City of Camrose	17,322		-	-	-	17,322	22,646
(Schedule 5) City of Cold Lake	60,226	-	-	-	-	60,226	58,106
(Schedule 6) Village of Wabamun	28,985	-	-	-	-	28,985	69,531
(Schedule 7)	8,091 -	-	-	-	- 355,981	8,091 355,981	- 333.068
Total expenses	6,974,932	21,776			392,981	7,389,689	6,988,700
EXCESS OF REVENUE (EXPENSES) FOR THE				<del></del>			<u>0,800,100</u>
YEAR	\$ <u>164,353</u>	\$ <u>(20,030</u> )	\$ <u></u>	\$ <u>269</u>	\$ <u>(143.661</u> )	\$ <u>        931                            </u>	\$ <u>479</u>

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2018

	<u>2018</u>	2017
OPERATING ACTIVITIES: Cash from operations:		·
Excess of revenue for the yearltem not involving cash for operations - amortization	\$ 931 <u>355,981</u>	\$ 479 333,068
Changes in non-cash working capital balances	356,912	333,547
related to operations:		
Accounts receivable Prepaid expenses	53,816 1,466	(51,043) (9,495)
Accounts payable and accrued liabilities	69,844	(166,468)
Deferred revenue Deferred capital contributions	869,717 _(104,643)	796,075 _(180,436)
	<u>(104,040</u> )	(100,430)
Net cash from operating activities	<u>1,247,112</u>	<u>722,180</u>
INVESTING ACTIVITY - purchase of property and		
equipment	<u>(174,087</u> )	<u>(118,030</u> )
INCREASE IN CASH FOR THE YEAR	1,073,025	604,150
CASH AT BEGINNING OF THE YEAR	<u>7,325,412</u>	<u>6,721,262</u>
CASH AT END OF THE YEAR	\$ <u>8,398,437</u>	\$ <u>7,325,412</u>
CASH CONSISTS OF:		
Cash Short-term investments	\$7,200,402 <u>1,198,035</u>	\$6,136,416 <u>1,188,996</u>
	\$ <u>8,398,437</u>	\$ <u>7,325,412</u>

NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018

### 1. PURPOSE OF SOCIETY:

The Society is a community supported, volunteer-based organization committed to the healthy development of children in need and their families through the provision of quality one-to-one volunteer relationships and other related programs as well as to provide activities and enrichment programs for youth and their families, especially those for whom social development and recreational opportunities are not available.

The Society's head office is in Edmonton with satellite offices in Parkland County, Strathcona County, Lac La Biche, Morinville, Vegreville, Camrose, Cold Lake and Wabamun.

The Society is incorporated under the Societies Act (Alberta). The Society is a registered charity under the Income Tax Act (Canada) and is exempt from income taxes.

#### 2. ACCOUNTING POLICIES:

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

### Revenue recognition:

Grants and donations are included in revenue in the year in which they are received or become receivable, with the exception that amounts received to fund specific expenditures are included in revenue in the year the funds are expended.

Revenue from fundraising activities is included in revenue when projects are substantially completed. Proceeds from casinos and gaming projects are included in revenue as expenditures are incurred for the objectives specified by the license.

Revenue from all other sources is included in revenue in the year in which it is received or becomes receivable if the amount to be received can be reasonably estimated and collections are reasonably assured.

#### Contributions:

The Society follows the deferral method of accounting for contributions. Under this method, restricted contributions related to expenses of future periods are deferred and recognized as revenue in the period in which the related expenses are incurred. All other contributions are reported as revenue in the current period.

NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018

### 2. ACCOUNTING POLICIES (continued):

### Fund accounting:

Revenue and expenses related to program delivery and administrative activities are reported in the Operating and Sustainability Fund.

Revenue and expenses related to program development, award, scholarship and endowment activities are reported in the respective funds.

The Capital Asset Fund reports the assets, liabilities, revenue and expenses related to the Society's property and equipment. Within the Capital Asset Fund is an internally restricted fund, Capital Maintenance Fund, for the structural and physical needs of the facility and purchase of property and equipment. The amount transferred from or to the fund is established annually.

#### Donations of services:

The work of the Society is dependent on the voluntary service from many individuals. Since these services are not normally purchased by the Society and because of the uncertainty in determining their fair value, donated services are not recognized in these financial statements.

#### Donations of materials:

The Society receives many donations of goods such as food and supplies from many individuals and organizations. Contributed materials, whose value can be measured, are recorded at fair market value at the time of the donation. Contributed materials which are not normally purchased by the organization whose value is not readily arrived at are not recognized in these financial statements.

### Equipment:

Equipment donated to the Society is recorded at its estimated fair market value at the time of the donation.

### Short-term investments:

Short-term investments consist of guaranteed investment certificates and are stated at cost.

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2018

### 2. ACCOUNTING POLICIES (continued):

### Property and equipment:

Property and equipment are stated at cost. Amortization is provided using the straight-line method at the following annual rates:

Automotive	20%
Buildings	3 1/3% - 10%
Leasehold improvements	20%
Office equipment and furniture	33 1/3%

### Asset retirement obligation:

The Society has committed to maintaining a demolition fund to return land to its original state if and when a sub-lease with the City of Edmonton and the School District #7 terminates. The Society assesses its provision for asset retirement obligations on an annual basis or when new information or circumstances merit reassessment.

Actual costs incurred may differ from estimated costs. Also, future changes and regulations could increase the extent of the asset retirement obligation maintained by the Society. Increases in future costs could materially increase amounts expensed and amounts charged to the amount in excess of revenue (expenses) for the year for asset retirement obligations.

The Society records the present value of the estimated asset retirement obligation required to maintain the demolition requirement in the year acquired, along with the corresponding increase in the carry value of the related asset. The present value of the estimated future cash outflows to settle the asset retirement obligation is determined using a cost of borrowing that reflects the time value of money. The liability is subsequently adjusted for the passage of time and is recognized as an interest expense in the amount in excess of revenue (expenses) for the year. The liability is also adjusted due to revision in either timing or amount of the original estimated cash outflows associated with the liability, or for changes to the current cost of borrowing rate. Changes resulting from revisions to the timing or amount of the original estimate of the undiscounted retirement obligation cash flows are recognized as an increase or decrease in the carrying amount of the asset retirement obligation with the corresponding increase or decrease in the carrying value of the related asset.

The provision, at each reporting date, for asset retirement obligations represents management's best estimate of the present value of the asset retirement obligation. Actual expenditures may differ from the recorded amount.

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2018

### 2. ACCOUNTING POLICIES (continued):

#### Financial instruments:

The Society initially measures its financial assets and liabilities at fair value.

The Society subsequently measures all its financial assets and financial liabilities at amortized cost.

The Society's financial instruments measured at amortized cost consists of cash, short-term investments, accounts receivable, accounts payable and accrued liabilities and asset retirement obligation.

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in excess of revenue (expenses). Any previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount of impairment recognized previously. The amount of the reversal is recognized in the excess of revenue over expenses.

### Cash and cash equivalents:

Cash and cash equivalents consist of balances with banks and short-term investments that can be converted readily to cash with maturities not exceeding 365 days.

#### Use of estimates:

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. These estimates are reviewed annually and adjustments are made to excess of revenue as appropriate in the year they become known.

NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018

### 3. RESTRICTED CASH AND SHORT-TERM INVESTMENTS:

As outlined in Notes 7, 10 and 11, the Society's fund balances include amounts subject to externally and internally imposed restrictions. Cash and short-term investments are maintained in segregated accounts as follows:

		<u>2018</u>		<u>2017</u>
Endowment Fund - cash	\$_	32,324	\$_	32,324
Externally restricted: Award and Scholarship Fund - guaranteed investment certificate Casino - cash Dream Home Lottery - cash Win 50 Lottery - cash	4	18,603 297,552 ,123,740 ,556,185		18,334 309,829 ,627,174 ,205,017
Internally restricted: Program Development Fund - guaranteed investment certificate	\$ <u>5</u>	92,220	-	,160,354 112,250
CashGuaranteed investment certificate	_	1,231 469,723		67,806 466,443
	_	<u>470,954</u>		534,249
	\$_	<u>563,174</u>	\$_	<u>646,499</u>

### 4. PROPERTY AND EQUIPMENT:

The major categories of property and equipment and related accumulated amortization are as follows:

	Accumulated		Net Bo	ook Value
,	<u>Cost</u>	<u>Amortization</u>	<u>2018</u>	2017
Automotive	\$ 19,496	\$ 19,496	\$ -	\$ -
Buildings	2,073,201	1,303,688	769,513	830,256
Leasehold improvements	1,508,231	1,085,922	422,309	543,641
Office equipment and				
furniture	<u>608,843</u>	<u>561,148</u>	<u>47,695</u>	47 <u>,514</u>
	4,209,771	2,970,254	1,239,517	1,421,411
Land	105,605		<u>105,605</u>	<u> 105,605</u>
	\$ <u>4,315,376</u>	\$ <u>2,970.254</u>	\$ <u>1,345,122</u>	\$ <u>1,527,016</u>

Buildings contain three structures which reside on land owned by the City of Edmonton and the School District #7. The Society enters into fixed term leases with the landlord.

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2018

#### 5. CREDIT FACILITY:

The Society has negotiated a \$250,000 bank line of credit which bears interest at the bank prime rate plus .25% per annum. There was no balance outstanding on the line of credit at March 31, 2018. The line of credit is secured by a first mortgage on the land and buildings.

### 6. DUE TO ALBERTA MENTORING PARTNERSHIP:

The Society is acting as a fiscal agent for a coalition named the Alberta Mentoring Partnership. The agency relationship is limited in nature. The fiscal agency agreement states that expenses on behalf of the Alberta Mentoring Partnership are paid by the Society with the funds received which are designated for the Alberta Mentoring Partnership. The expenses and related revenue do not constitute the Society's operations. As such, no recognition has been given to these revenues or expenses in the Society's Statement of Operations and Changes in Net Assets. The balance due to Alberta Mentoring Partnership as at March 31, 2018 is \$521,839 (2017 - \$820,160). No recognition has been given to this asset and liability in the Society's Statement of Financial Position.

#### 7. DEFERRED REVENUE:

Deferred revenue consists of the following:

•	<u>2018</u>	<u>2017</u>
Alberta Culture and Tourism	\$ 39,437	\$ -
Alberta Human Services	106,154	132,212
Anti Bullying Program	6,733	-
Big Brothers Big Sisters of Canada	-	6,000
Boys & Girls Clubs of Canada	51,000	20,000
Bowl for Kids Sake	13,447	10,831
Butler Family Foundation	20,000	20,000
Canadian Tire Foundation	113,596	61,772
Casino	297,552	309,829
Bannerman Communities United	8,000	-
Bannerman Community League	2,204	<b>-</b> .
Dream Home Lottery	4,123,740	3,627,174
Edmonton Catholic School District	-	62,904
Edmonton Community Foundation	161,012	183,290
Edmonton Police Fund	16,126	-
Enbridge Transport	3,582	· _
Epcor	20,834	20,833
Family & Community Support Services	225,868	110,901
HSBC		<u>50,000</u>
•		
Subtotal	<u>5,209,285</u>	<u>4,615,746</u>

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2018

	·		
7.	DEFERRED REVENUE (continued):		
	•	<u>2018</u>	<u>2017</u>
	Balance forward	\$5,209,285	\$4,615,746
	lonic Club	5,740	6,910
	Italian Centre	1,000	-
	Landrex Homes	_	100,000
	Muttart Foundation	2,500	-
	No More Excuses	1,137	<del>.</del>
	FCSS Parkland County	2,500	4,000
	Pride Centre of Edmonton		-
	Private Donations	-	499
	Reach	36,396	-
	Rogers Raising the Grade	-	37,134
	Royal Bank of Canada	12,000	6,667
	Stollery Charitable Foundation	-	.21,250
	TD Canada Trust	7,500	7,500
	Telus		-
	United Way	111,659	86,061
	Wabamun L.E.A.P.S.	-	10,000
	West Edmonton Centre	3,724	-
	Win 50 Lottery	<u>1,556,185</u>	<u>1,205,017</u>
		\$6,970,501	\$6.100.784

#### 8. ASSET RETIREMENT OBLIGATION:

Pursuant to the terms of a sub-lease with the City of Edmonton and School District #7, the Society leases land on which it owns a building operating as the West Club. Under the terms of the existing lease, the Society is required to provide to the City of Edmonton a demolition fund to be used for removal of the building upon expiry of the lease. The amount of the asset retirement obligation at the end of the year is estimated at \$138,000 (2017 - \$138,000.) No amounts were paid towards the liability during the year. No amount is expected to be payable towards this obligation in the foreseeable future. The amount of \$13,800 (2017 - \$13,800) has been internally restricted in the year for the purpose of settling the asset retirement obligation.

#### DEFERRED CAPITAL CONTRIBUTIONS:

Deferred capital contributions represent externally restricted contributions which have been utilized to purchase or develop property and equipment. The deferred capital contributions are recognized as revenue on the same basis as related property and equipment is being amortized.

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2018

### 9. DEFERRED CAPITAL CONTRIBUTIONS (continued):

Deferred capital contributions consists of the following:

	<u>2018</u>	2017
Alberta Lottery and Gaming Commission	\$ 73,438	\$ 79,688
City of Edmonton	67,755	90,341
Community Facility Enhancement Program - McCauley.	76,000	101,000
- Kinsmen	73,375	_
Culture and Community Spirit - Facility Enhancement	, -	40,000
HRDC	20,000	30,000
HRJ Consulting	22,418	-
Kinsmen Club of Edmonton	,	2,000
Melton Foundation	27,000	25,000
Muttart Foundation	16,000	20,000
Rotary Club of Edmonton	-	39,000
St. Paul's Foundation	8,000	-
Telus	-	6,600
Wawanesa	15,000	20,000
Western Economic Diversification Canada	-	_ <u>5</u> 0,000
	\$ <u>398,986</u>	\$ <u>503,629</u>

### 10. ENDOWMENT FUND:

This fund was established for bequests and like gifts. All disbursements from the fund must be approved by the Board of Directors. The funds will normally be used to fund existing program operations.

The Edmonton Community Foundation also holds a permanent endowment fund on behalf of the Society. The balance as at December 31, 2017 of the fund was \$276,341. The income earned on this fund is disbursed to the Society. The fund is the property of the Edmonton Community Foundation and is not recorded in the accounts of the Society.

NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018

#### 11. FUND BALANCES:

### **EXTERNALLY RESTRICTED:**

Externally restricted fund balances consist of the Award and Scholarship Fund.

The Alberta Orange Foundation for Children, Orange Hall Association (Edmonton) Ltd. and the Orange Order in Edmonton have contributed to a fund from which the interest earned funds the Male and Female Volunteer of the Year Award and the Little Sister and the Little Brother of the Year Award.

The Society has established and accepted donations for a scholarship fund from which any earnings will be used to provide scholarships to needy individuals.

### INTERNALLY RESTRICTED:

The Board of Directors has internally restricted resources to be used for designated purposes. These internally restricted amounts are not available for other purposes without approval of the Board of Directors.

### Program Development Fund:

The intent of the Program Development Fund is to ensure that new programs and or initiatives have access to supplemental funding necessary to develop short term projects to test the feasibility of a new idea. To access funding from the fund the program cannot have operated for more than 3 years in the agency. The funds allocated to this fund must come from fundraising activities and must be approved by the Board of Directors. Every effort will be made to secure funding from sources external to the agency. These funds will be in addition to or as a bridge between implementation and funding from external sources being available to the Society.

### Capital Maintenance Fund:

The Capital Maintenance Fund was established to fund the structural and physical needs of the facility and the purchase of property and equipment and for unpredictable occurrences.

#### UNRESTRICTED:

### Operating and Sustainability Fund:

The Operating and Sustainability Fund is to provide cash flow for current operations and to meet unpredictable contingencies or unpredicted shortfalls that could occur should revenue from fundraising or funding agencies drop below anticipated levels. The fund is expected to be maintained at a level not to exceed the cost of six months of operating expenses.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2018

#### 12. FUNDRAISING:

The details of the fundraising activities are as follows:

	2018				2017	
	<u>Revenue</u>	<b>Expenses</b>	Net	Revenue	Expenses	Net
Dream Home Lottery . Bowl for Kids Sake Golf tournament Lobster Lovers	24,719 143,867	5,423 22,892	19,296 120,975	29,196 146,141	5,648 23,597	23,548 122,544
Win 50 Lottery		<u>668,669</u>		198,130 <u>611,364</u>	42,829 _611,364	155,301 

\$3,736,376 \$3,103,341 \$633,035 \$3,720,465 \$3,073,244 \$647,221

#### 13. COMMITMENT:

The Society has agreements with two home builders who are each responsible for building one home for the Dream Home Lottery. Pursuant to the terms of the Home Builders Agreements, the Society is required to purchase one of the homes, chosen by the lottery winner, for a price of up to \$820,000 and provide the winner with \$150,000 in cash on May 28, 2018.

#### 14. FINANCIAL INSTRUMENTS.

The Society is exposed to risk on certain financial instruments as follows:

#### Credit risk:

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Society is exposed to credit risk from its accounts receivable balances. Management believes this risk is mitigated as the balances due to the Society are from government agencies in which default will be unlikely.

### Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The Society is mainly exposed to interest rate risk.

The Society mitigates this risk through investing in guaranteed investment certificates.

NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018

### 14. FINANCIAL INSTRUMENTS (continued):

### Interest rate risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Society is exposed to interest rate risk on short-term investments. The fixed-rate instruments subject the Society to a fair value risk.

The Society manages this risk by holding guaranteed investment certificates to maturity and by staggering the terms of the securities held.

### Liquidity risk:

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Society is exposed to this risk mainly in respect of its accounts payable and accrued liabilities and asset retirement obligation.

### Changes in risk:

There were no significant changes in risk profile of the financial instruments for the Society from the prior year.

### SCHEDULE OF OPERATING REVENUE FOR THE YEAR ENDED MARCH 31, 2018

NRESTRICTED REVENUE:	<u>2018</u>	<u>2017</u>
BBBS Okanagan license fee	<b>\$</b> -	\$ 40.08
Donations - general	380,734	258.97
- ATCO	6,200	9,76
- Canadian Western Bank	25,000	31,53
Facility rental	67,199	63,60
Fundraising and other	70,841	59,73
Landrex Homes	100,000	-
Renew Crew United Way - Preferred Giving	149,370 <u>31,07</u> 2	61,78
Total unrestricted revenue	<u>31,072</u> 830,416	14,76 540,23
ESTRICTED REVENUE:		
Region 6 - Edmonton, Parkland and Strathcona	496,588	496,58
Region 7 - Vegreville and Camrose	33,448	33,44
Family and Community Support Services	1,360,461	1,358,73
United Way - All in for Youth	218,004	218,00
- Cold Lake	11,271	15,00
- Development Program	1,416,315	1,169,69
- In-School mentoring	165,000	165,00
Grants - Alberta Human Services - Edmonton	324,392	396,60
- Alberta Lottery Board	6,250	6,25
- Alberta Step	3,769	3,93
- Association for Evergreen Youth	4,326	14,10
- BBBS of Canada	173,798	193,93
- Bannerman Community League	1,796	-
- Boys and Girls Clubs of Canada	60,194	<del>6</del> 2,20
- Butler Foundation	20,000	20,00
- Canadian Tire Foundation	50,737	105,62
- Citizenship and Immigration Canada	227,180	162,33
- City of Edmonton	22,585	22,58
- Community Initiatives	23,062	-
- Community Facility Enhancement Program	25,000	24,00
- Culture and Community Spirit - Facility Enhancement - Edmonton Catholic School District	40,000	40,00
- Edmonton Community Foundation	65,825	87,90
- Edmonton Mennonite Centre	307,760	218,24
- Edmonton Public Schools	- 54.004	58,24
- Epcor.	54,824	45,00
- Family Centre	50,000 131,770	50,00
- HSBC	121,770	119,07
- Human Resources Development Canada	50,000	33,33
- HRJ Consulting	10,000 5,605	10,00
- Kinsmen Club of Edmonton	•	3.00
- Melton Foundation	2,000 8,000	2,00
- Multart Foundation	4,000	5,00
- Parkland County	4,000	4.00
- Pathay Foundation	4,000	4,00 25,00
- Pride Centre of Edmonton	45,125	25,00
- Procura	213	31,87
- RBC Foundation	26,667	21,13
- Reach	48,718	72,48
- Rogers Raising the Grade	79,134	44,77
- Rotary Club of Edmonton	59,000	59.00
- Service Canada	77,103	80,45
- Stollery Charitable Foundation	22,715	79,91
- St. Paul's Foundation	2,000	
- Telus	6,600	6,60
- Town of Morinville	-,	2,50
- Fransalta	_	3,00
- TransCanada Pipelines	-	16,25
- Vegreville & District Child Development Coalition	-	2,50
- Wawanesa	5,000	5,00
- Western Economic Diversification Canada	50,000	95,87
		67,34
	<u>64,836</u>	
Total restricted revenue	5,855,071	<u>5,752,54</u>

SCHEDULE OF OPERATING EXPENSES - EDMONTON & AREA FOR THE YEAR ENDED MARCH 31, 2018

	2018	<u>2017</u>
Board and Committee		
Conferences	5,534	• • • • • • • • • • • • • • • • • • • •
Evaluation	168,811	,
Food	62,282	59,735
Insurance	37,909	37,064
Interest and bank charges	25,978	25,699
Membership dues - Big Brothers & Big Sisters Canada	29,738	29,297
Office	184,300	185,108
Professional fees	37,497	40,616
Programs - direct service delivery costs	217,525	213,637
Recruitment	28,448	29,545
Repairs and maintenance	178,400	269,535
Salaries and benefits	5,531,907	5,117,253
Staff development	20,858	26,673
Telephone	104,718	98,815
Travel	117,819	121,843
Utilities	88,775	95,271
Volunteer recognition	1,877	<u>5,499</u>
Total operating expenses - Edmonton and Area	\$ <u>6,851,465</u>	\$ <u>6,438.929</u>

SCHEDULE OF OPERATING EXPENSES - TOWN OF LAC LA BICHE FOR THE YEAR ENDED MARCH 31, 2018

	<u>2018</u>	<u>2017</u>
Board and committee	\$ 63	\$ 124
Insurance	975	925
Office	9,726	9,485
Professional fees	1,300	1,250
Programs - direct service delivery costs	3,215	3.985
Recruitment	771	1,400
Rent	3,690	2,768
Salaries and benefits	44,427	43,433
Telephone	1,557	1,563
Travel	1,895	1,487
	1,055	<u> 1,<del>4</del>07</u>
Total operating expenses - Town of		
Lac La Biche	<b>667.640</b>	<b>#</b> 00 400
Lac La Diolie	Φ <u>Γσ. \ υ</u> φ	\$ <u>66,420</u>

Schedule 4

### BOYS & GIRLS CLUBS BIG BROTHERS BIG SISTERS OF EDMONTON & AREA SOCIETY

SCHEDULE OF OPERATING EXPENSES - TOWN OF MORINVILLE FOR THE YEAR ENDED MARCH 31, 2018

	<u>2018</u>	<u>2017</u>
Insurance Office Professional fees Programs - direct service delivery costs Recruitment Salaries and benefits Staff development Telephone Travel	\$ 309 2,232 471 820 925 11,597 - 101 665	\$ 450 3,354 700 241 700 16,243 43 223 342
Volunteer recognition	202	<u>350</u>
Total operating expenses - Town of Morinville	\$ <u>17,322</u>	\$ <u>22,646</u>

SCHEDULE OF OPERATING EXPENSES TOWN OF VEGREVILLE AND CITY OF CAMROSE FOR THE YEAR ENDED MARCH 31, 2018

	-	·
	<u>2018</u>	<u>2017</u>
Insurance	\$ 950	\$ 900
Office	8,438	8,179
Professional fees	1,275	1,225
Programs - direct service delivery costs	316	1,054
Recruitment	1,637	825
Salaries and benefits	45,070	43,150
Staff development	-	207
Telephone	941	851
Travel	1,592	1,552
Volunteer recognition	1,002	•
voluntoor rooogration	/	<u> 163</u>
Total operating expenses - Town of Vegreville		
and City of Camrose	\$ <u>60,226</u>	\$ <u>58,106</u>

Schedule 6

### BOYS & GIRLS CLUBS BIG BROTHERS BIG SISTERS OF EDMONTON & AREA SOCIETY

SCHEDULE OF OPERATING EXPENSES - CITY OF COLD LAKE FOR THE YEAR ENDED MARCH 31, 2018

	<u>2018</u>	<u>2017</u>
Insurance	\$ 1,000	\$ 950
Office	4,531	7,369
Professional fees	1,000	950
Programs - direct service delivery costs	77	1,172
Recruitment	350	953
Salaries and benefits	20,000	54,871
Staff development	-	62
Telephone	846	751
Travel	<u>1,181</u>	<u>2,453</u>
Total operating expenses - City of Cold Lake	\$ <u>28,985</u>	\$ <u>69,531</u>

SCHEDULE OF OPERATING EXPENSES - VILLAGE OF WABAMUN FOR THE YEAR ENDED MARCH 31, 2018

	2018	2017
Office	\$ 940	\$ -
Salaries and benefits Telephone	5,515	-
Travel	68 <u>1,568</u>	
	\$ <u>8,091</u>	\$